

5th October 2016

**BOURNE
LEISURE
LIMITED**

1 PARK LANE
HEMEL HEMPSTEAD
HERTFORDSHIRE
HP2 4YL

TELEPHONE: **01442 230300**
FAX: **01442 230368**

Dear Mr Warner

Re: Rockley Park Site Fee Increase 2016

Your letter dated 2nd September addressed to Sandra Reed has been passed to me for response as I am the Operations Director responsible for Rockley Park.

The site fee increase for 2016 reflected our expectation of the increase in inflation and the general costs of running Rockley Park in 2016.

The increase in the Retail Price Index for the 12 month period to August 2016 has seen an increase of 1.8%.

Additionally, as you will be aware, the National Living Wage came into force in April 2016. While we supported the introduction of the Living Wage, it is a change outside our control which, as I am sure you will be aware, has had a significant impact on the operating costs of businesses in the leisure and retail sectors. We are no exception to this and to allow us to continue to maintain the services and standards we currently offer to our holiday home owners at Rockley, the introduction of the Living Wage and the increase in the National Minimum Wage meant we incurred an increase in wage costs of approximately 11%.

Whilst the increase in site fees would have represented a different percentage increase for different owners according to the level of their site fees, as all owners benefit equally from common services, a fixed monetary increase for all spreads the cost fairly.

Whilst some historic Licence Agreements refer to improvement to a particular community or pitch, this was not a factor in determining the 2016 site fee increase. Similarly, no account has been taken of market rates.

Yours sincerely



Andrew Brandwood
Operations Director

